



Summer Program Delivers Record Sales

Lightpulse EduNET, the specialist provider of network and infrastructure support to the education market has successfully completed a record summer period, exceeding projected revenue targets by 40%.

“At the start of the year there were a number of concerns as to the level of outlay and funding in the educational ICT sector for the coming 12 months, with many organisations, including our own, predicting slow growth figures for forthcoming year” said Mark Whittaker, Projects Director of Lightpulse EduNET. “However, we decided to stick to our core values of offering the highest level of service, support and value for money to our clients, a decision that has clearly paid off as we’ve just completed a record breaking summer period”

During the education summer break Lightpulse EduNET installed over 3,000 data outlets, 170,000m of cable along with numerous complete active equipment solutions from 3Com, Cisco HP and D-Link.

Far from sitting back on their recent success, the EduNET team are now driving forward the Flexible Installation Scheme, which allows schools and colleges to carry out infrastructure works during term time without the disruption normally associated with this kind of project. This scheme was introduced early in 2006 and works by offering the facility to carry out disruptive elements of the installation outside of normal teaching hours, without paying a premium.

For more information please contact ednynet@lightpulse.co.uk or call 01202 739556

Repairs and Maintenance: Damaged Faceplates, Outlets Not Working – Read On:

Like many public sector organisations the network infrastructure within the education environment is put under an immense amount of strain on a daily basis. Different classes filtering in and out of ICT Suites along with use by external organisations can cause damage to even the most robust of installations.

Many schools and colleges have damaged network data outlets, missing labels and numerous outlets that simply don't work. Often this means that they are not getting the most from their system, with out of order signs a regular sight on the screens of workstations.

To combat this problem and assist educational establishments to get the very most out of their ICT resources, Lightpulse EduNET are providing a unique maintenance and repair service. An engineer will visit your establishment to carry out repairs to all elements of your infrastructure for a competitive one off fee. There is no limit to the amount of work that can be carried out, and the engineer can even provide advice on other network performance issues and future upgrades.

For more information contact the EduNET Support team via support@lightpulse.co.uk or call 01202 739556.

In Brief

Blue Socket Managed Wireless Installation:

Lightpulse EduNET, in partnership with ANI Limited have recently carried out the installation of a new Blue Socket controlled and managed wireless internet solution at Sparsholt College in Hampshire. The solution was installed to provide internet access to boarding students within the accommodation lodges, whilst maintaining security and peace of mind. For more information regarding wireless solutions please contact hardware@lightpulse.co.uk or call 01202 739556.

3Com Problem:

A problem with the 3Com 2250 switch has been discovered, which means that the switch can become un-stable under certain network conditions. To resolve this issue the firmware of the switch must be upgraded from 1.00.05 to 1.00.10. This can be obtained by logging on to www.3com.co.uk, or contact our support team who will be pleased to help.

Lightpulse Limited

431 Ashley Road, Parkstone, Poole, Dorset, BH14 0AX.

(t): 01202 739556 (f): 01202 739567 (e): info@lightpulse.co.uk (w): lightpulse.co.uk